



Manly Bike Tours Pty Ltd  
Shop 6, 54 West Esplanade  
Manly, NSW 2095  
Australia

30<sup>th</sup> March, 2011

## Fully Escorted Tours and Self-guided Tours – Retail Nett Rates

Manly Bike Tours is pleased to announce its rates for the 2010/2011 & 2011/2012 season.

### Rates

#	Product	Retail rate (inc GST)		Nett rate (inc GST)	
		1/4/2010 to 30/09/2011	1/10/2011 to 30/03/2012	1/4/2010 to 30/09/2011	1/10/2011 to 30/03/2012
1	Guided Tour (including bicycle hire)	89.00	89.00	80.10	80.10
2	Full day bicycle hire (including self-guide map)	33.00	36.00	29.70	32.40
	Half day bicycle hire (including self-guide map)	26.00	29.00	23.40	26.10
	1 hour bicycle hire (including self-guide map)	19.00	22.00	17.10	19.80

### Manly Bike Tours Overview

Since 2007, Manly Bike Tours has offered:

- 1) Fully escorted guided tours of the Manly area; and
- 2) Bicycle Hire with self guide map.

Within the international market, the addition of bike hire to packaged tours of Sydney has proven to be very successful - as a cheap, safe and entertaining way to enjoy one of Sydney's iconic beaches.

Manly Bike Tours has been rated as the number one experience in Manly on Trip Advisor and is highly recommended by both Lonely Planet and Timeout Magazine Sydney.

Manly Bike Tours also has a strong presence in the MICE market, providing escorted tours to companies such as Glaxo Smith Kline (USA head office), American Family Insurance Group, Roche Pharmaceuticals, KPMG, Johnson and Johnson.



### About Manly

Manly is Sydney's premier beachside destination, being only 30mins by ferry or car from the city centre.

Manly features more than 10 beaches in the area, as well as Sydney Harbour's largest National Park. The National Park, with its spectacular views of the coastline, offers whale watching from the months of June to November each year and is also home to a colony of little penguins.

St Patrick's Estate, a Catholic Church in Manly, was also the stunning location of Nicole Kidman and Keith Urban's wedding.

Manly is also a popular night time destination encompassing first class restaurants, hotels and bars.

### Product # 1 - Guided Tour

Run by expert local guides, the 2 hour tour explores Sydney's most beautiful town. Using Manly's extensive bicycle network, we uncover all its hidden corners with breathtaking look outs and stunning secluded beaches. Through our partners; North Fort, St Patrick's Estate and Q Station, we are also able to obtain exclusive access to landmark attractions.

The guided tour is exclusive and hence can be tailored to the client's requirements. There is a suggested route which starts at Q Station Manly and includes flat and downhill sections, which ensures only a minimal fitness level. The tour length is approximately 10km and finishes at the Manly Bike Tours Shop.

Whilst we are flexible with tour start times, morning tours from Monday to Friday are recommended.

### Recommended Itinerary

**10:15pm** - Meet at the Manly Q Station where the tour leaders will give a brief safety demonstration and introduction as well as fit guests with appropriate sized bikes and helmets.

**10:30pm** - Tour will commence riding out to North Head

**10:40pm** - Stop at North Fort lookout to enjoy panoramic view of Sydney and Sydney Harbour.

**10:55pm** - Stop at Fairfax Track lookouts (spectacular view of the coast as well as a great place to view seasonal whale migration)

**11:15pm** - Stop at St Patrick's Estate (One of the iconic buildings in Manly was the location where Nicole Kidman and Keith Urban were married)

**11:30pm** - Stop at Shelly Beach (A marine reserve and beautiful secluded beach at the southern end of Manly)

**11:45pm** - Coast along Manly Beach with a stop off at the Corso

**12:00pm** - Return to Manly Bike Tours shop via the Harbour front and Manly Wharf



### **Inclusions**

- Tour Guide – Exclusive to the group.
- Bike and Helmets
- Bottled Water for Clients
- Access to attractions (Q Station, North Fort and St Patrick's estate)

### **Additions**

- Meal stops and picnics (enquire for more information)
- Transfers to Q Station, North Head.
- For special interest groups, rides can include in depth tours of the areas attractions.

### **PAX**

- Minimum 4; Maximum 50 (enquire for additional numbers)
- Maximum 10 persons per guide.

### **Escort Policy**

Escorts and Tour Managers are included FOC for groups over 10 pax.

### **First Option and Deposit Requirement**

A tentative booking can be confirmed within 24hrs of request. A 25% deposit, at least 30 days prior to tour date is required to secure the booking.

### **Cancellation Policy**

At least 1 months notice is required for a full refund. Within 1 month there is a 50% fee charged and within 1 week there is no refund.

### **Wet Weather Policy**

Manly Bike Tours can operate in most weather conditions, however in the event of poor weather and the client chooses to cancel the activity then a refund, minus the 25% deposit is offered. Alternatively the tour can be rescheduled for no fee.

### **Terms**

Payment required within 7 days of tour date.



## **Product # 2 – Bicycle hire with self-guide map**

Hire a bike and explore one of Manly Bike Tour's many self-guided tours. The self-guided tours cater for all levels of riders from the leisurely "Bike the Beach" ride and scenic "Sydney Harbour National Park Explorer" ride to the more adventurous "Mountain Bike Manly Dam" ride.

### **Inclusions**

- Bicycle hire - 24 speed hybrid. (Upgrades available at additional charge)
- Helmet and bicycle lock
- Self-guide map

### **Additions**

- Secure storage
- Refreshments

### **PAX**

- Minimum 1; Maximum 60 (enquire for additional numbers)

### **Escort Policy**

Escorts and Tour Managers are included FOC.

### **First Option and Deposit Requirement**

We have plenty of bikes available so most bookings are confirmed within 24hrs. No deposit is required prior to riding.

### **Cancellation Policy**

At least 24 hours notice is required for a full refund.

### **Wet Weather Policy**

In the event of wet weather, there is no cancellation fee.

### **Terms**

Payment required within 7 days of hire date.

